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OUR Business

COMPANY PROFILE

YOUR TRUSTED PARTNER IN TRAINING & DEVELOPMENT

WWW.AINFCT.COM

WELCOME TO

THE ARAB INSTITUTION FOR CONSULTING, TRAINING, AND PERFORMANCE DEVELOPMENT (AINFCT).

At AINFCT, we take pride in being a trusted partner for organizations striving for excellence. Our mission is to empower individuals and institutions with innovative training and consulting solutions that align with global trends and best practices.

This profile offers an in-depth look at our services, achievements, and commitment to delivering value across diverse sectors. Together, we aim to create a lasting impact by developing skills, enhancing performance, and driving sustainable growth.

Thank you for considering AINFCT as your partner in professional development.

WARM REGARDS,

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DEAR ESTEEMED ARAB LEADER,

It is our pleasure at the Arab Institution for Consulting, Training, and Performance Development (AINFCT) to extend to you our sincere greetings and respect. We reaffirm our unwavering commitment to addressing the needs of Arab institutions while keeping pace with global transformations and trends in various fields of management and human resource development. Since our establishment, we have been dedicated to reengineering and enhancing skills and competencies to align with the demands of the 21st century, characterized by rapid technological, innovative, and competitive advancements.

In this context, our institution strives to bridge the gap between skills and functional competencies, paving the way for innovation and renewal to boost productivity and improve human resource performance. This is achieved through specialized training programs offered by AINFCT, which combine extensive expertise with innovative vision to meet the diverse needs of institutions across various sectors.

We are proud to invite you to participate in our training programs, which include practical solutions covering more than 30 fields and specializations. These programs are meticulously developed in collaboration with a distinguished group of experts, delivering the latest trends, methodologies, and tools to meet your requirements and support your organizational success.

We hope our training services contribute to enhancing your organization's performance, developing its human resources, and fostering a partnership that further advances sustainable development goals.

With our best wishes for your continued success,

Ahmed Abdelghani | Executive Director
Arab Institution for Consulting, Training, and Performance Development (AINFCT)

ABOUT
OUR COMPANY

OUR VISION

To become the leading strategic partner in developing institutional performance and enhancing human resources, thereby contributing to the sustainable development of Arab organizations.

OUR MISSION

To deliver effective consulting and training services that align with global advancements, bridging the gap between skills and functional competencies. This approach aims to enhance organizational performance and foster innovation and renewal.

SPOTLIGHT ON THE AINFCT

AINFCT is a consulting and training organization established in 2014. Since its inception, it has achieved remarkable growth and success, becoming one of the leading multidisciplinary centres of expertise in the Arab world. AINFCT aims to deliver comprehensive training programs and effective consulting services that support organizations and companies in achieving their objectives and enhancing their performance in a dynamic work environment that demands innovation and excellence.

AINFCT IN NUMBERS AND ACHIEVEMENTS

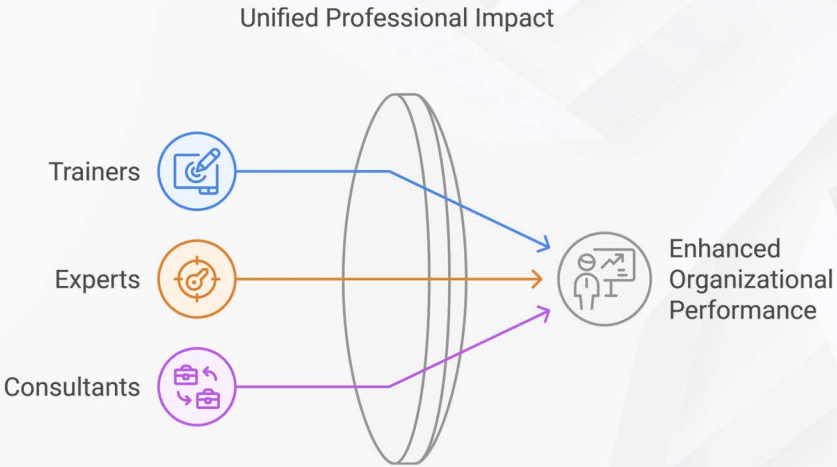
- **NUMBER OF TRAINEES:** Over the past decade, AINFCT has trained more than 15,000 participants through classroom training, contract training, on-the-job training, and online programs.
- **NUMBER OF CLIENTS:** AINFCT has collaborated with more than 300 local and regional organizations from various governmental and private sectors.
- **NUMBER OF PROGRAMS:** The institution has delivered over 850 training programs and workshops, covering more than 30 fields and specializations.
- **OFFERING PROFESSIONAL TRAINING** in over 20 culturally rich and inspiring cities worldwide, ensuring an exceptional learning environment.
- **DIVERSE TEAM OF PROFESSIONALS:** AINFCT boasts a professional team comprising over 700 members, including experts, trainers, and specialized consultants. Each member is carefully selected based on their outstanding academic achievements and extensive practical experience.

DIVERSE TEAM OF PROFESSIONALS

- **TRAINERS**
  Focus on delivering training programs using modern teaching methodologies that ensure effective knowledge transfer while adapting content to meet participant needs.

- **EXPERTS**
  Possess broad practical expertise in their respective fields, offering practical solutions to help organizations enhance performance and achieve their goals.

- **CONSULTANTS**
  Provide strategic guidance and support to organizations through specialized consulting services tailored to client needs and challenges.



PARTNERSHIPS AND STRATEGIC ALLIANCES

AINFCT prides itself on establishing robust partnerships and strategic alliances with leading organizations across various sectors. These collaborations are built on mutual trust and shared goals to deliver high-quality training and consulting solutions that address the evolving needs of our clients.

Through our strategic alliances, we leverage the expertise, facilities, and resources of our partners to ensure the highest standards in training delivery and real-world application.

THIS APPROACH ENABLES US TO:

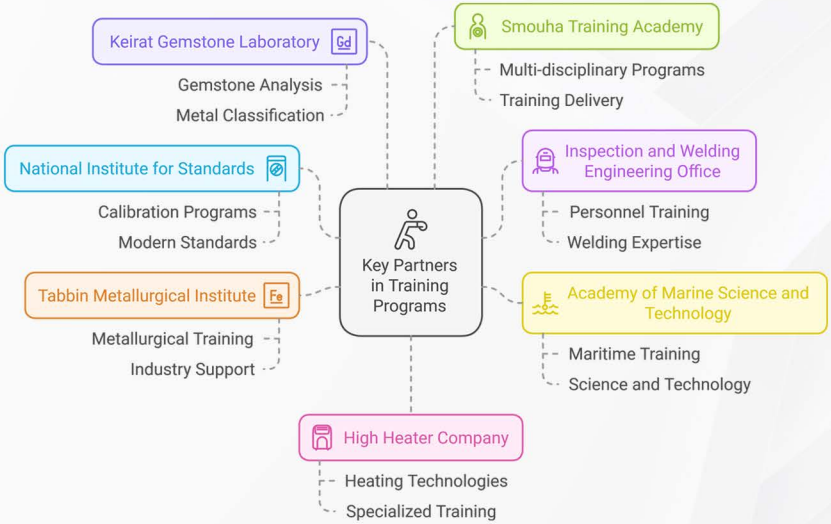
- Enhance the quality and relevance of our programs.
- Provide tailored solutions that reflect the latest industry trends.
- Expand our reach across local, regional, and global markets.

Our alliances extend across sectors such as government, education, healthcare, energy, technology, and more, ensuring a sustainable impact on organizational performance and development.

KEY STRATEGIC PARTNERS

Collaborating with leading organizations to deliver joint training programs and organize impactful field visits.

1. Al Max Salt Company (Alexandria):
A key partner in training skills related to salt production and refinement.
2. Centre for Metallurgical Research & Development (Cairo):
Offers advanced scientific expertise in developing metallurgical industries.
3. El Nasr Salines Company (Alexandria):
Provides on-site training opportunities in salt production.
4. National Research Centre (Cairo):
A research partner supporting training programs in scientific fields.
5. Hydraulic Equipment Maintenance Centre (Cairo):
Delivers hands-on training in hydraulic equipment maintenance.
6. Customs Transit Warehouse (Cairo):
A partner in developing competencies in customs operations management.
7. National Institute for Standards (Cairo):
A key partner in equipment calibration programs and applying modern standards.
8. Inspection and Welding Engineering Office (Cairo):
Provides expertise in training personnel in inspection and welding.
9. Academy of Marine Science &Technology (Alexandria):
A partner in training personnel in maritime sciences.
10. Tabbin Metallurgical Institute (Cairo):
Supports training programs related to metallurgical development and industries.
11. Keirat Gemstone Laboratory (Oman):
A leading lab in gemstone and precious metal analysis and classification adhering to the highest standards.
12. Smouha Training Academy (Alexandria):
A partner in delivering multi-disciplinary training programs.
13. High Heater Company (Cairo):
Provides specialized training in industrial heating technologies.
14. Centre for Research and Commercial Studies - Ain Shams University (Cairo):
An academic partner supporting training programs in commercial fields.
15. Agricultural Engineering Research Institute (Cairo):
Offers hands-on training &advanced techniques in agricultural engineering.
16. Export and Import Control Authority (Cairo):
A partner in training programs related to quality inspection and product export.
17. SGS Company (Cairo):
A global partner providing training programs in testing and inspection.
18. AT Engineering Consultant (Cairo):
A consulting partner supporting engineering training programs.
19. Arab Nubia Petroleum &Mining Services Company (Cairo):
Offers specialized expertise in the petroleum and mining sectors.
20. Centre for Metallurgical Research and Development (Cairo):



CERTIFICATES & ACCREDITATIONS

REGISTERED WITH THE MINISTRY OF HUMAN DEVELOPMENT - SUDAN
AINFCT is officially registered under License Number 0199, reflecting its compliance with national standards for professional training and consulting in Sudan.

EGYPTIAN ORGANIZATION FOR ADMINISTRATION AND MANAGEMENT - EGYPT
AINFCT is registered under Number 79690 with the Prime Minister's Office in Egypt, ensuring adherence to local laws and quality standards.

SAUDI ACCREDITATION PLATFORM (ETIMAD) - SAUDI ARABIA
Accredited under Number 74390097, facilitating streamlined operations and collaboration with governmental entities in Saudi Arabia.

LEGAL ENTITY IDENTIFIER (LEI) - GLOBAL
Registered under Number 254900OFIESCKN65427, showcasing its commitment to providing reliable and legally compliant services worldwide.

TRADEMARK REGISTRATION - EGYPT
AINFCT's trademark is officially registered under Number 347161 with the Ministry of Internal Trade, ensuring the protection of its intellectual property in Egypt.

Sudan Registration

Egypt Registration

Saudi Accreditation

Global LEI

Trademark Registration

- Administrative Training
- Practical Training
- Technical Training
- IT Training
- Industry Programs
- Diploma Programs
- Workshops

OUR SERVICES: BUILDING COMPREHENSIVE DEVELOPMENT

AINFCT provides its services across core professional sectors aimed at achieving holistic development at both individual and organizational levels. These include:

- **ADMINISTRATIVE TRAINING SECTOR:**
  Focused on developing leadership and managerial skills.
- **PRACTICAL TRAINING SECTOR:**
  Designed to enhance field-based and professional competencies.
- TECHNICAL AND ENGINEERING TRAINING SECTOR:
  Specialized programs in technical and engineering fields.
- INFORMATION TECHNOLOGY SECTOR:
  Preparing personnel to excel in modern digital technologies.
- SPECIFIC INDUSTRIES AND SECTORS:
  Tailored programs to address the unique needs of specific industries and sectors.
- DIPLOMA PROGRAMS SECTOR:
  Long-term programs designed to build advanced and specialized skills.
- WORKSHOPS SECTOR:
  Providing interactive and practical training environments.
- EMERGING TECHNOLOGIES SECTOR:
  Advanced programs in Artificial Intelligence and Blockchain for digital transformation.

MANAGEMENT CONSULTING

Empowering Organizations for Sustainable Success

AINFCT firmly believes that strong, productive organizations are the primary drivers of social and economic progress. They serve as the core hubs for knowledge, skills, and capital, transferring these resources to society and contributing to genuine economic growth and sustainable development.

AINFCT reinforces this belief by integrating strategies, human resources, and systems with appropriate technologies, enabling organizations to effectively address current environmental challenges and achieve sustained growth.
With a highly trained team, AINFCT employs comprehensive methodologies in administrative development. These methodologies are applied to the highest standards and include the following phases in management consulting projects:

01 **INITIAL DIAGNOSIS AND ASSESSMENT**
Identifying challenges and opportunities within existing administrative systems.

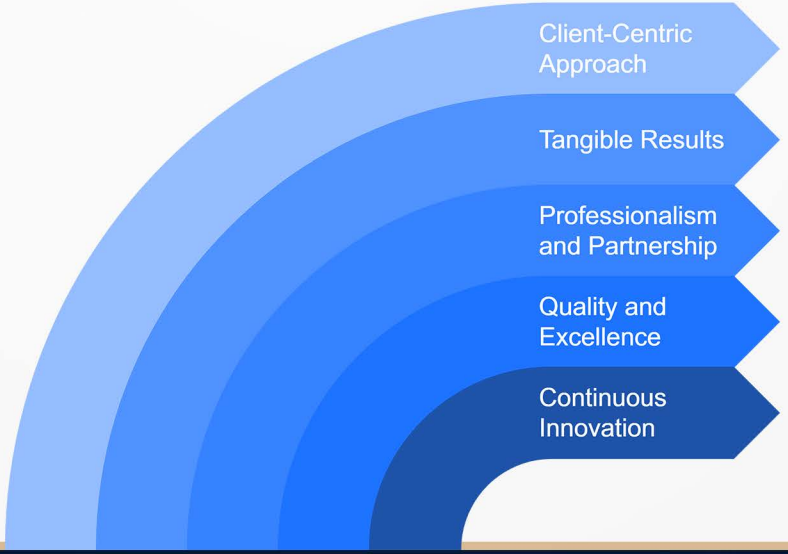
02 **FINAL EVALUATION**
Developing a detailed plan to improve performance.

03 **IMPLEMENTATION**
Practically applying recommendations and developmental plans.

04 **TRAINING**
Enhancing the capabilities of human resources to ensure operational sustainability.

CORE VALUES:

THE FOUNDATION OF OUR SUCCESS AND SUSTAINABILITY



- **Client-Centric Approach:** Designing customized solutions to effectively meet the aspirations and needs of our clients
- **Tangible Results:** Creating a positive impact that enhances both individual and organizational performance
- **Professionalism and Partnership:** Operating with transparency to foster effective and sustainable partnerships
- **Quality and Excellence:** Ensuring world-class training programs that achieve superior outcomes
- **Continuous Innovation:** Delivering training solutions that align with the latest trends and advancements

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TRAINING FORMATS

AINFCT offers innovative and comprehensive training solutions tailored to meet the needs of companies and organizations across various sectors. These programs focus on developing human resources and enhancing their skills in alignment with the unique culture and work environment of each organization.

Online Training

Utilizes advanced technology for flexible and accessible learning.

Classroom Training

Provides a focused learning environment free from work distractions.

In House Training

Delivers training directly at the workplace for immediate impact.

Contract Training

Offers customized training solutions at client-convenient times and locations.

Types of Training Provided

How Do Companies, Organizations, and Sectors Benefit from Our Services?

Achieving Strategic Goals:
We help companies reduce the costs of hiring new employees by training their existing workforce, enhancing their capabilities, and contributing to organizational development and improved efficiency.

Compliance with Global Standards:
Our training programs are designed in accordance with the latest international standards and practices, enabling organizations to compete effectively in global markets and forums.

Enhancing Organizational Performance:
We offer training strategies focused on developing human resource efficiency, leading to improved overall institutional performance.

Developing Skills and Competencies:
Through specialized training programs, we contribute to building advanced skills for human resources, resulting in improved productivity and quality.

Adapting to Changes and Challenges:
We provide training courses that focus on the latest global technologies and practices, helping organizations adapt to rapid changes in work environments.

Fostering Innovation and Renewal:
We cultivate a culture of innovation within organizations through training programs that emphasize creative thinking and continuous development.

Benefits of Organizational Training

AINFCT CLIENTS | PORTFOLIO OF PAST WORK

KSA

- Ministry of Defence
- Ministry of Municipal and Rural Affairs
- Saudi Military Attaché in Cairo
- Andal's Real Estate Company
- Islamic University of Madinah
- Al Essaie Company
- Saudi Red Crescent Authority
- BAE Systems
- General Corporation for Telecommunications
- Municipality of Unaizah Governorate
- Saudi Geological Survey
- Electricity & Cogeneration Regulatory Authority

SUDAN

- Ministry of Defence
- Ministry of Municipal and Rural Affairs
- Saudi Military Attaché in Cairo
- Andal's Real Estate Company
- Islamic University of Madinah
- Al Essaie Company
- Saudi Red Crescent Authority
- BAE Systems
- General Corporation for Telecommunications
- Municipality of Unaizah Governorate
- Saudi Geological Survey
- Electricity & Cogeneration Regulatory Authority

YEMEN

- Sana'a University
- Hayel Saeed Anam Group of Companies
- Apex Training and Consulting Centre
- Telecommunications Institute
- Agricultural Cooperative Credit Bank
- Yemen Telecommunication Company
- Social Fund for Development

IRAQ

- • Ministry of Electricity
- Arab Petroleum Training Institute
- Ministry of Justice
- Al-Muthanna Project
- Ministry of Planning & Development Cooperation
- General Authority for Training & Qualification

QATAR

- Hamad Medical Corporation
- Embassy of Qatar (Abu Dhabi)
- Supreme Council for Family Affairs
- Qatar University

LIBYA

- Libyan-Qatari Bank
- Libyana Mobile Phone Company
- University of Tripoli
- Waha Oil Company
- Golden Spark Petroleum Services Centre
- Zueitina Oil Company
- Exchange and Financial Services Company
- Brega Oil Company
- Libyan Foreign Bank
- Industrial Research Centre
- Warriors Affairs Authority
- OMV Company
- Libyan Ministry of Defence
- Arabian Gulf Oil Company

OMAN

- Ministry of Sports Affairs
- Ministry of Higher Education
- Nizwa University
- Oman Telecommunications Company

BAHRAIN

- Ministry of Works and Housing
- Muharraq Municipality
- Ministry of Municipalities Affairs
- Northern Municipality

JORDAN

- Investment Promotion Corporation
- Social Security Corporation
- Ministry of Planning & International Cooperation
- Electricity Regulatory Commission

TRAINING SPECIALIZATIONS & FIELDS

01 | ADMINISTRATIVE PROGRAMS SECTOR

- Management and Leadership
- Strategy and Planning
- Human Resources and Organizational Behaviour
- Personal Skills and Self-Development
- Quality and Productivity
- Corporate Communication
- Training and Development
- Secretarial and Office Management
- Marketing and Sales
- Customer Service
- Media and Public Relations
- Law and Anti-Corruption
- Innovation and Entrepreneurship
- Auditing, Governance, Risk Management, & Compliance

02 | PRACTICAL PROGRAMS SECTOR

- Finance, Accounting, and Budgeting
- Project and Operations Management
- Contract Management
- Procurement, Logistics, & Supply Chain Management

03 | TECHNICAL &ENGINEERING SECTOR

- Electrical and Electronic Engineering
- Mechanical Engineering
- Oil and Gas Technology
- Maintenance Planning and Engineering
- Civil and Structural Engineering
- Occupational Safety, Health, and Security
- Corrosion Engineering, Mining, and Inspection
- Measurement Devices and Process Control

04 | INFORMATION TECHNOLOGY SECTOR

- Information Security and Cybersecurity
- Data Management and Analysis
- IT Management and Leadership
- Software Development and Engineering
- Infrastructure and Networking

05 | SPECIFIC INDUSTRIES &SECTORS

- Libraries and Information Resources
- Banking and Financial Sector
- Educational Institutions
- Healthcare Sector
- Maritime and Aviation Services
- Sports Management
- Security and Law Enforcement

08 | EMERGING TECHNOLOGIES SECTOR

- Data Management and Analysis
- Artificial Intelligence (AI)

THANK YOU
FOR CHOOSING AINFCT

We are honored to be a part of your journey toward excellence and growth. At AINFCT, we remain committed to delivering innovative solutions and exceptional results that meet your professional and organizational needs.

Stay connected with us to explore more opportunities for development and success.

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